

BANORTE REPORTED A 17% ANNUAL INCREASE IN LOANS GRANTED TO FAMILIES AS OF 1Q23

- Performing Loan Book reached Ps 950.16 bn, increasing 14% annually.
- Grupo Financiero Banorte registered a 25% annual increase in auto, 22% in payroll, 16% in credit card, and 15% in mortgages.
- Furthermore, the commercial book grew 16%, government 13%, and corporate 4%, compared to the same period of the previous year.
- NPL Ratio stood at 1.04%, one of the healthiest in the system.
- Core deposits rose 5% vs. the same period 2022.
- At the end of first quarter of 2023, Capital Adequacy Ratio reached 22.1%, Core Tier 1 15.4%, Leverage Ratio 12.7%, and the quarterly average Liquidity Coverage Ratio stood at 154.8%.
- ROE reached 21.5% and ROA 2.5% in the first quarter of 2023.
- “We stand strong to be the nearshoring Bank. We will support Mexican families and companies to take advantage of the great opportunity that companies’ relocation presents, and thus grow together with Mexico. Nearshoring is a huge opportunity, but only if it benefits all Mexicans”: Carlos Hank González.

Mexico City, April 20th, 2023.— Despite a complex global macroeconomic environment and a challenging international financial system, **Grupo Financiero Banorte (GFNorte)** reported a **17% annual increase in the consumer portfolio**, at the end of 1Q23, maintaining its commitment with Mexican families and companies.

At the end of 1Q23, **Capital Adequacy Ratio reached 22.1%**, remaining as one of the best capitalized financial groups in the country, well above regulatory minimums.

Capital strength, as well as liquidity management are still top priorities for GFNorte. **Core Tier 1** reached 15.4%, **Leverage Ratio** 12.7%, and the **quarterly average Liquidity Coverage Ratio** stood at **154.8%** at the end of 1Q23.

Carlos Hank González, Chairman of the Board of Directors of GFNorte, commented: “We stand strong to be the nearshoring Bank. We will support Mexican families and companies to take advantage of the great opportunity that companies’ relocation presents, and thus, grow together with Mexico. Nearshoring is a huge opportunity, but only if it benefits all Mexicans”.

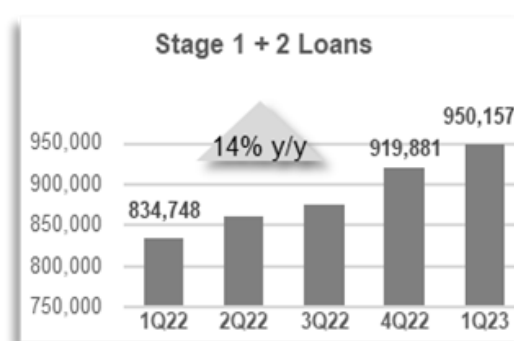
Increasing Deposits

At the end of 1Q23, **Core Deposits** totaled Ps 832.64bn, **increasing 5%** year over year. **Demand Deposits** grew 5% annually, reaching Ps 613.79bn, whereas **Time deposits** went up 3%, reaching Ps 218.85bn.

General increase across all portfolios

Banorte's **Performing Loan Portfolio** totaled Ps 950.16bn at the end of 1Q23, **14% higher** compared to the same quarter of the previous year.

Graph 1. Performing Loans



The **consumer book**, which reflects financing to Mexican families, reached Ps 384.83bn, **up 17%** vs. 1Q22.

Mortgages grew 15%, reaching Ps 233.89bn and **auto loans increased 25%** yearly, totaling Ps 35.18bn.

Credit card balances totaled Ps 46.11bn, a **16% annual increase**. The **payroll book** totaled Ps 69.65bn, **22% higher** vs. 1Q22.

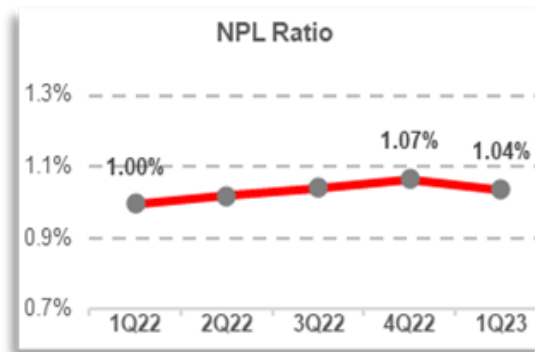
Table 1. Performing Loan Portfolio

Stage 1 and 2 Loans (Million Pesos)	1Q22	1Q23	Change 1Q22
Stage 1 and 2 loans			
Mortgages	202,642	233,894	15%
Auto Loans	28,051	35,182	25%
Credit Card	39,606	46,109	16%
Payroll	57,278	69,647	22%
Consumer	327,577	384,832	17%
Commercial	202,283	234,136	16%
Corporate	144,857	150,826	4%
Government	160,031	180,364	13%
Stage 1 and 2 loans	834,748	950,157	14%

The **commercial portfolio** amounted to Ps 234.14bn, growing **16%** annually; **corporate loans** reached Ps 150.83bn, **4%** higher vs. 1Q22, and **government loans** totaled Ps 180.36bn, rising **13%** compared to the same period of 2022.

NPL ratio stood at **1.04%**, one of the healthiest in the system.

Graph 2. Non-Performing Loans Ratio



Main Financial Results

GFNorte's **1Q23 Net Income** amounted to **Ps 13.02bn**, increasing 21% compared to 1Q22.

The financial group reported **Earnings Per Share** of Ps 4.515 in 1Q23.

Graph 3. Annual Stock Performance



At the end of 1Q23 **ROE** reached 21.5%, whereas **ROA** reached **2.5%**.

NIM for 1Q23 was 6.6%.

Efficiency Ratio stood at 34.5% during 1Q23.

Current Events

Banorte launched "Norte Digital", its new interviews series with digital transformation leaders

On January 30th, 2023, as part of the communication's strategy to support the vision of being the best Financial Group doing banking in digital world, **GFNorte announced Norte Digital's launch, a new series of interviews with digital transformation leaders**, available on [YouTube](#) and [Spotify](#). The monthly series is hosted by Francisco Martha, Head of Digital Business Development, focused on discussing topics such as innovation, IT developments, and digital transformation processes, as well as its influence in companies and people.

GFNorte is one of the Mexican companies included in S&P's Sustainability Yearbook 2023

In February, GFNorte was included for the second consecutive year in the Sustainability Yearbook for the 2023 edition, being one of the fourteen Mexican companies, and the only bank, recognized among the 708 companies listed in this Yearbook. This list is comprised of the best evaluated companies in sustainability. More than 7,800 companies from 61 industries around the world participate.

Operadora de Fondos Banorte was awarded as "Best Equity Fund Manager" in Mexico by Morningstar

On March 3rd, Operadora de Fondos Banorte, one of Mexico's leading mutual fund managers, announced the recognition for "Best Equity Fund Manager" in Mexico, by Morningstar. The Company was recognized for its ability to create long-term value through its securities' selection and active portfolio management.

Furthermore, its NTERT mutual fund was awarded as "Best Mixed Fund" by the world's leading investment research and analysis firm.

GFNorte held its "Banorte Day" in New York City

On March 28th, Banorte held its first Investor Day since 2014, in New York City. The event was developed around the Group's long-term strategic vision, highlighting the strengths that promote the sustainability of its business model and profitability indicators. Technological capabilities, hyper-personalization, and capitalization of nearshoring opportunities were highlighted as competitive advantages in the marketplace. The event had more than 120 attendees, including the main investors and analysts, as well as the Institution's executives.

Banorte releases its Integrated Annual Report 2022.

On March 31st, GFNorte released its 2022 Integrated Annual Report, which summarizes the main financial and non-financial results for the year, as well as the projects and initiatives to be implemented in the short and medium-term in the Environmental, Social, and Governance. This report also incorporates the feedback received from different relevant stakeholders to Banorte, contributing to an increasingly transparent disclosure of the Financial Group's operations and strategy.

*

oo00oo

About Banorte

Grupo Financiero Banorte (GFNorte) is the largest Mexican financial institution. It offers financial services to individuals and companies through its businesses: banking, brokerage house, fund operator, insurer, pensions, leasing and factoring company, warehousing, portfolio manager and Uniteller remittance company.

GFNorte also integrates Afore XXI Banorte, the largest in the country by asset management. GFNorte is a public company listed on the main indicator of the Mexican Stock Exchange, and has more than 30,000 employees, 1,100 branches, 10,000 ATMs, 171,00 point of sale terminals and 19,700 correspondents.

LinkedIn: [Grupo Financiero Banorte](#)

Twitter: [@GFBanorte_mx](#)

Facebook: [Grupo Financiero Banorte](#)

For further information with media:

- **Francisco Rodríguez Daniel**

Executive Director of Corporate Communication

Cel.: (55) 4522-6753 / francisco.rodriguez.daniel@banorte.com

- **Nadya Ramírez Serrato**

Media Relations Vicepresident

Cel.: (55) 3433-6830 / nadya.ramirez.serrato@banorte.com