

## BANORTE, THE SECOND LARGEST FINANCIAL GROUP IN MEXICO REPORTED A 19% ANNUAL INCREASE IN CONSUMER LOANS AS OF 2Q23

- Stage 1 and 2 Loan Book reached Ps 966.46 bn, increasing 12% vs 2Q22.
- Grupo Financiero Banorte consolidates its position as the second largest financial group in the country, reporting 33% annual increase in auto, 19% in payroll, 19% in credit card, and 16% in mortgages.
- Furthermore, the commercial book grew 17%, and corporate 6%, compared to the same period of the previous year.
- NPL Ratio stood at 1.05%, one of the healthiest in the system.
- Core deposits rose 7% vs. the same period in 2022.
- At the end of second quarter of 2023, Capital Adequacy Ratio reached 21.7%, Core Tier 1 reached 15.4%, Leverage Ratio 12.1%, and average Liquidity Coverage Ratio stood at 169.8% during the quarter.
- ROE reached 21.4% and ROA 2.4% in the second quarter of 2023.
- “We continue to consolidate our position as the second largest financial group in Mexico in terms of assets, loans, deposits, and in most of the banking categories. Our growth allows us to continue supporting Mexican families and companies”: Carlos Hank González, Chairman of the Board of Directors.

Mexico City, July 20th, 2023.— Grupo Financiero Banorte continues consolidating its position as the **second largest financial group in the country**, driven by sustained **growth** in **assets, loans, deposits**, and in **most of banking categories**. According to the last National Banking and Securities Commission bulletin, issued in March, GFNorte held Ps 2,130 billion in assets, placing it as the second largest financial group in the country.

At the end of 2Q23, **Grupo Financiero Banorte** reported **19%** annual increase in **Consumer loans**, reinforcing its commitment with Mexican families and companies.

Capital strength, as well as liquidity management are still top priorities for GFNorte. **Capital Adequacy Ratio reached 21.7% at the end of 2Q23**, remaining as one of the best capitalized financial groups in the country, well above current regulatory minimums.

**Core Tier 1** reached 15.4%, **Leverage Ratio** 12.1%, and the **average Liquidity Coverage Ratio** stood at **169.8%** at the end of 2Q23.

*Carlos Hank González, Chairman of the Board of Directors of GFNorte, commented: “We continue to consolidate our position as the second largest financial group in Mexico in terms of assets, loans, deposits, and in most of the banking categories. Our growth allows us to continue supporting Mexican families and companies”.*

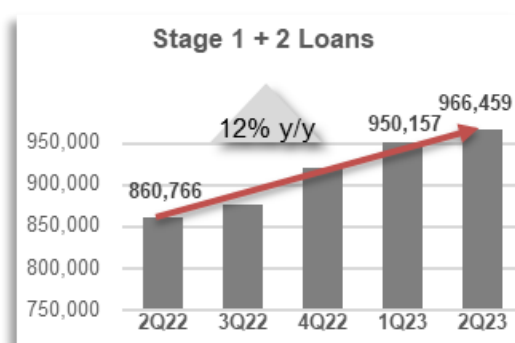
## Increasing Deposits

At the end of 2Q23, **Total Bank Deposits** totaled Ps 982.42bn, **increasing 11%** year over year. **Core Deposits** grew **7%** annually, with **Demand deposits growing 6%**, reaching Ps 652.34bn, whereas **Time deposits went up 11%**, reaching Ps 242.68bn. **Money market operations and credit notes issued** went up 69% YoY at Ps 87.40bn, contributing, together with Demand deposits, to fund the growth of assets.

## General increase across all portfolios

Banorte's **Stage 1 and 2 Loan Portfolio** totaled Ps 966.46bn at the end of 2Q23, **12% higher** compared to the same quarter of the previous year.

**Graph 1. Stage 1 and 2 Loans**



The **consumer book**, which reflects financing to Mexican families, reached Ps 402.20bn, **up 19%** vs. 2Q22.

**Mortgages grew 16%**, reaching Ps 241.44bn and **auto loans increased 33%** yearly, totaling Ps 38.36bn.

**Credit card** balances totaled Ps 48.97bn, a **19% annual increase**. The **payroll book** totaled Ps 73.42bn, **19% higher** vs. 2Q22.

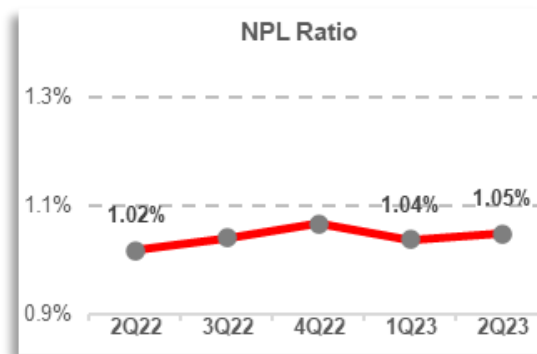
**Table 1. Stage 1 and 2 Loan Portfolio**

Stage 1 and 2 Loans (Million Pesos)	2Q22	2Q23	Change 2Q22
<b>Stage 1 and 2 loans</b>			
Mortgages	207,524	<b>241,444</b>	16%
Auto Loans	28,872	<b>38,362</b>	33%
Credit Card	41,044	<b>48,974</b>	19%
Payroll	61,591	<b>73,422</b>	19%
<b>Consumer</b>	339,031	<b>402,201</b>	19%
<b>Commercial</b>	207,275	<b>242,282</b>	17%
<b>Corporate</b>	148,027	<b>157,298</b>	6%
<b>Government</b>	166,433	<b>164,678</b>	(1%)
<b>Stage 1 and 2 loans</b>	<b>860,766</b>	<b>966,459</b>	<b>12%</b>

The **commercial portfolio** amounted to Ps 242.28bn, growing **17% in the year**; **corporate loans** reached Ps 157.30bn, **6% higher** vs. 2Q22, and **government loans** totaled Ps 164.68bn, decreasing **(1%)** compared to the same period of 2022.

- **NPL ratio** stood at **1.05%**, one of the healthiest in the system.

**Graph 2. Non-Performing Loan Ratio**



**Main Financial Results**

GFNorte's **2Q23 Net Income** amounted to **Ps 13.01bn**.

The financial group reported **Earnings Per Share** of **Ps 4.539** in 2Q23.

**Graph 3. Annual Stock Performance**



At the end of 2Q23 **ROE** reached 21.4%, whereas **ROA** reached 2.4%.

**NIM** of the Bank for 2Q23 was 6.5%.

**Efficiency Ratio** stood at 34.1% during 2Q23.

## Current Events

### **BANORTE RANKING IN THE TOP 10 OF EXPANSIÓN “500 MOST RELEVANT COMPANIES”**

On June 2, Grupo Financiero Banorte was recognized by Expansion magazine as one of the 10 most important companies in the country, being the best ranked Mexican financial group. This place represents advancing of 7 positions compared to the 2021 ranking.

### **BANORTE, THE BEST MACROECONOMIC FORECASTS IN MEXICO: FOCUSECONOMICS**

On June 7, Grupo Financiero Banorte was recognized as the Best Economic Forecaster in Mexico in 2023 by *FocusEconomics*, a global leader in macroeconomic intelligence.

FocusEconomics' annual award recognizes teams from financial institutions with the most accurate economic forecasts on the main macroeconomic indicators: GDP, fiscal balance, inflation, interest rate, exchange rate, and current account, in 100 different countries.

### **BANORTE IS RECOGNIZED BY WORLD FINANCE AS “THE BEST CONSUMER BANK 2023”, “BEST CORPORATE GOVERNANCE”, AND “BEST PENSION FUND IN MEXICO” 2023.**

On June 29, Banorte was recognized for third consecutive year as “Best Consumer Bank” and “Best Corporate Governance” in Mexico in 2023 by the international magazine *World Finance*. This recognition was awarded to Banorte for its commitment to transparency and accountability.

Meanwhile, AFORE XXI Banorte won the “*World Finance Pension Fund 2023*” award, which recognizes funds that have demonstrated an innovative and dynamic approach in a challenging environment, and that must balance the search for yield with the need to decarbonize portfolios.

oo00oo

## About Banorte

Grupo Financiero Banorte (GFNorte) is the largest Mexican financial institution. It offers financial services to individuals and companies through its businesses: banking, brokerage house, fund operator, insurer, pensions, leasing and factoring company, warehousing, portfolio manager and Uniteller remittance company.

GFNorte also integrates Afore XXI Banorte, the largest in the country by asset management. GFNorte is a public company listed on the main indicator of the Mexican Stock Exchange, and has more than 31,000 employees, 1,159 branches, 10,144 ATMs, 179,989 point of sale terminals and 19,820 correspondents.

LinkedIn: [Grupo Financiero Banorte](#)

Twitter: [@GFBanorte\\_mx](#)

Facebook: [Grupo Financiero Banorte](#)

***For further information with media:***

- Nadya Ramírez Serrato  
Media Relations Vicepresident  
Cel.: (55) 3433-6830 /  
[nadya.ramirez.serrato@banorte.com](mailto:nadya.ramirez.serrato@banorte.com)

- Víctor Palma Villarreal  
Media Relations Manager  
Cel: (55) 8471 - 7481 /  
[victor.palma.villarreal@banorte.com](mailto:victor.palma.villarreal@banorte.com)