



Mexico City, November 14, 2017.

Shareholders of Grupo Financiero Banorte S.A.B. de C.V.

Dear Shareholders:

Regarding the acquisition by merger process of Grupo Financiero Interacciones, S.A.B. de C.V. and in particular the voting process by the trust which holds 10.4% of Grupo Financiero Banorte's common stock (the "Trust"), I would like to inform you that the Trust's Technical Committee has approved on November 14th a measure that instructs the Trustee to vote the entirety of the shares held by the Trust in the same way as the majority of votes casted by all other shareholders at the shareholders' meetings. As such, the acquisition of Grupo Financiero Interacciones will in all instances be subject to approval by a majority of the non-affiliated shares of Grupo Financiero Banorte.

As always, it is our commitment to comply with the highest standards in best practices of corporate governance and to promote openness and free communication, and hence, we hereby reiterate our communication channels are opened permanently.

Cordially yours,

A handwritten signature in black ink, appearing to read 'Carlos Hank González', written over the typed name.

Carlos Hank González

Chairman of the Board of Directors